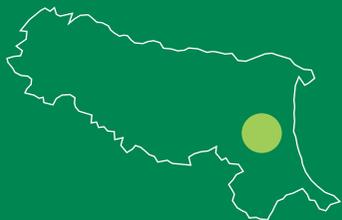




*CONSORZIO FORMULA AMBIENTE IS PART OF*





**CONSORZIO FORMULA AMBIENTE** is a social cooperative based in Cesena, which mainly deals with waste management and urban green areas.

The 2016 turnover of the company was about €90,000,000, and the company employs about 1,000 people who work in different areas of the country on a regular basis.

## THE 4 STRENGTHS OF THE COMPANY



**Efficient** procedures and high-technology tools allow for complex operations to be carried out in the most cost-effective way, both in terms of energy saving and resources



**Reliability** in the management of work and of the relationships with customers



**Environmental** awareness and protection



**Respect** for the company's employees, for their safety and for the quality of their work

# FOREWORD

The social cooperative *Consorzio Formula Ambiente* operates in the following areas:

**WASTE COLLECTION AND TRANSPORT** *municipal solid waste, assimilable and special waste, separate collection and recycling, washing and managing waste containers, management of waste collection centres and waste brokerage activities*

**STREET CLEANING AND MAINTENANCE** *mechanical and manual sweeping*

**MAINTENANCE OF GREEN SPACES** *management of parks, street furniture, cemeteries, and snow removal service*

Thanks to a vehicle fleet that is constantly upgraded and to the use of clean technologies, *Consorzio Formula Ambiente* combines quality services and environment protection. As a result, it ranks among the 10 best companies in Italy for environmental services.

## KEY TO SUCCESS

*Consorzio Formula Ambiente* had a 2016 turnover of about 90 million euros, job orders from all over Italy, and can count on the work of about 1,000 people: the key to this success is the correct combination between the **quality of services provided and costs**, as well as very **dynamic promotional activities** and a **rigorous company management**, which enhances human resources, and focuses on work safety and quality.

# CIRCULAR ECONOMY: OUR FUTURE CANNOT BE SUSTAINABLE UNLESS IT STOPS BEING “DISPOSABLE”

A GREEN HEAD OFFICE AND ALTERNATIVE FUEL VEHICLES





## FORMULA AMBIENTE HEAD OFFICE

The new head office was inaugurated on 16<sup>th</sup> September 2016: it is a class A+ building and it was awarded the 'Casaclima Work & Life' certificate, a document certifying high-quality work environment and planning efficiency. The building was designed by *Studio Associato Preger* - an architecture and engineering firm based in Cesena - and constructed by *Formula Servizi*. It was conceived as an office building with high standards of comfort and energy efficiency.

The architectural design was developed hand in hand with the study of building exposure and orientation, of shading and passive solar systems - in order to minimize sun heat energy absorption during warmer months and maximize solar gain in winter - of visual comfort, and of the best position for solar and photovoltaic panels. Transparent and opaque elements of the building envelope were designed to ensure the best natural illumination for interiors as well as efficient thermal insulation.

Insulation systems, together with the type of window fixtures and controlled mechanical ventilation systems, ensure that the building, especially its envelope, has thermal performances that nearly equal a "passivhaus".



## THE VEHICLE FLEET

*Consorzio Formula Ambiente* further increased its vehicle fleet on 26<sup>th</sup> May 2017 for the sake of sustainability: 10 Scania CNG-fuelled vehicles (*i.e.* compressed natural gas) were added to the fleet, as well as a hybrid vehicle, which was one of the first in Italy. The new vehicles have added up to another 110 vehicles, which were being used already, and besides being more environmentally friendly and sustainable, the new vehicles are also quieter and have less impact on the communities where they operate.



## OUR MAIN ACTIVITY

Waste management and public cleaning have become the main activities of *Consorzio Formula Ambiente* in the last few years: namely the collection and transport of municipal solid waste, assimilable waste, special waste and recycling, washing and maintenance of waste containers, mechanical and manual sweeping, cleaning of storm drains and management of waste collection centres.

# NEW MARKETS

*Consorzio Formula Ambiente* has also been exploring new markets, in accordance with a precise company management that focuses on the latest economic principles. The new markets include global service for public administrations, participation in public-private partnerships in the management of services for local authorities, and the acquisition of new and important logistics bases. An important milestone, in line with this new approach, was the transfer of business of the company *Neturbà* and, more specifically, of its urban cleaning services in 2005. Thanks to this acquisition, *Consorzio Formula Ambiente* has widened significantly its scope of action, by including other activities such as the management of urban cleaning services and the treatment, recovery and storage of municipal waste.

Furthermore, this acquisition has consolidated and strengthened the role of *Consorzio Formula Ambiente* in the regions of Marche and Abruzzo, in addition to enhancing the company organization. In 2010, in line with this approach aiming at growth and accreditation in the market, *Consorzio Formula Ambiente* took over another company in Cagliari,

*Medigas Società Cooperativa*: the transfer of business (by means of a partial and not proportional division of the company) concerned its cleaning services.

Thanks to this takeover, *Consorzio Formula Ambiente* started operating in Sardinia, as it was awarded public contracts for urban cleaning services in the municipalities of Villa San Pietro, Domusnovas, Thiesi, Orosei, Elmas, Sestu, Pula, Monastir, Bosa, Ittiri, Uri and Villanova Monteleone.

In 2014, there was another transfer of business: *Consorzio Formula Ambiente* took over the municipal service of the company *Mantini S.r.l.* in Chieti. Thanks to this takeover, *Consorzio Formula Ambiente* started operating in Abruzzo, and was awarded public contracts for urban cleaning services in the municipalities of Chieti, Cepagatti, Cugnoli, Guardiagrele, Lettomanoppello, Manoppello, Nocciano, Rosciano, Popoli, Torrevicchia Teatina.

In 2015, there was another transfer of business from *Ecologica di Francesco Podda & C. S.r.l.*, a company based in Villasor (CA), for the activities of municipal and special

## GEOGRAPHICAL AREAS

waste collection and transport. Thanks to this takeover, *Consorzio Formula Ambiente* has consolidated its role in Sardinia and, subsequently, was entrusted with another service in the municipality of Tortoli: it supports tax collection operations for *Res – Rifiuti e Servizi – and Tariffa Puntuale*, which are taxes on waste collection and other services.

The role of *Consorzio Formula Ambiente* in Sardinia was further consolidated in 2016, when there was another transfer of business from the company *Poddie Pasquale Redento* for the services of municipal and special waste collection and transport, as well as snow sweeping and removal. The social cooperative *Consorzio Formula Ambiente* is currently operating in the regions of Abruzzo, Emilia-Romagna, Lazio, Marche, Piedmont, Tuscany, Sardinia and Veneto (where it manages urban cleaning services and maintenance of green spaces on behalf of local authorities).



# OUR HISTORY

*Consorzio Formula Ambiente Società Cooperativa Sociale* was born after a series of company transformations: the first company was *Romagna Ambiente s.r.l.* (1993); then, the company *Formula Ambiente* was created (2001) which, later, became *Formula Ambiente S.C.a r.l* (2002), a fully-fledged component of the *Gruppo Formula project*.

The number of members increased on 27<sup>th</sup> September 2004: this is when *Formula Ambiente S.C.a r.l.* was transformed into *Consorzio Formula Ambiente Società Cooperativa Sociale*, a consortium including five social cooperatives, namely:

- ▶ **C.I.L.S. (Cesena)**
- ▶ **Il Mandorlo (Cesena)**
- ▶ **Co.For.Pol. (Forlì)**
- ▶ **C.C.I.L.S. (Cesenatico)**
- ▶ **C.S.I.P.M. (Meldola)**

Later, several type B social cooperatives joined the shareholding group. This type of cooperatives employs people with disabilities or other problems, accounting for 30% of their workforce, after providing them with tutoring and job placement projects.

*Consorzio Nazionale Servizi (C.N.S.)* of Bologna also became part of the group in 2009. Its participation was particularly important and the aim was to create, together with *Consorzio Formula Ambiente*, a pool of social cooperatives providing urban cleaning services and waste transport and collection services, which are also structured enough to build and manage treatment plants (for waste sorting, composting, etc.).



hybrid

FORMULA  
Ambiente

# THE CURRENT GROUP

## MEMBER COOPERATIVES

### ***Consorzio Nazionale Servizi società cooperativa***

Via della Cooperazione 3, 40129 Bologna (BO)

### ***Copura Cooperativa Pulizie Ravenna società cooperativa***

Via Braille 2, 48124 Fornace Zarattini (RA)

### ***Formula Servizi società cooperativa***

Via Monteverdi 31, 47122 Forlì (FC)

### ***Cils cooperativa sociale Onlus***

Piazzale Sanguinetti 42, 47521 Cesena (FC)

### ***Il Mandorlo cooperativa sociale Onlus***

Via del Castello 55, 47020 Roncofreddo Fraz. Sorrivoli (FC)

### ***For.B società cooperativa sociale Onlus***

Via E. Dandolo 18, 47122 Forlì (FC)

### ***Formula Solidale cooperativa sociale Onlus***

Via Monteverdi 31, 47122 Forlì (FC)

### ***COOP 134 cooperativa sociale***

Via Portogallo 2, 47922 Rimini (RN)

### ***Ccils cooperativa sociale***

Via Saltarelli 102, 47042 Cesenatico (FC)

### ***Alice cooperativa sociale***

Via Braille 2, 48124 Fornace Zarattini (RA)

### ***Cento Fiori società cooperativa sociale Onlus***

Via Portogallo 10, 47922 Rimini (RN)

### ***Groupservice società cooperativa sociale***

Via Assano 820, 47521 Cesena (FC)

### ***Claff Ambiente società cooperativa agricola***

Via Palazzina 9, 47010 Galeata (FC)

### ***Lo Stelo società cooperativa sociale***

Via Faentina 106, 48123 Cervia (RA)

### ***L'Alveare società cooperativa sociale Onlus***

Via C. Battisti 78, 47021 San Piero in Bagno (FC)

### ***Ceff società cooperativa sociale***

Viale Risorgimento 4, 48018 Faenza (RA)

### ***Cooperativa PrimaBi società cooperativa sociale Onlus***

Via Miglioli 1, 48025 Riolo Terme (RA)

### ***Com.I.L. cooperativa sociale Onlus***

Piazza Scalelle 8, 50034 Marradi (FI)

## FINANCING COOPERATIVE

### **Coopfond S.p.a.**

Via A. Guattani 9, 00161 Roma (RM)

### **Con.S.A.R. società cooperativa consortile**

Via Vicoli 93, 48124 Ravenna (RA)

### **S.C.A.R. società cooperativa consortile**

Via Romea Nord 185, 48015 Savio di Cervia (RA)

### **Cooperativa sociale Recoopera**

Via della Liberazione 106, 66100 Chieti (CH)

### **Città SO.LA.RE. società cooperativa sociale**

Via Del Commissario 42, 35124 Padova (PD)

### **Cooperativa Sociale La Coccinella Onlus**

Via Don Giovanni Minzoni 37/8, 45021 Badia Polesine (RO)

### **Roe'h società cooperativa sociale Onlus**

Via Porta Adige 45, 45100 Rovigo (RO)

### **Cooperativa sociale Don Sandro Dordi s.c.s. Onlus**

Via D. Alighieri 22/A Porto Viro, 45014 Rovigo (RO)

### **Polo Autotrasporti società cooperativa**

Viale del Commercio 359, 47522 Cesena (FC)

# REVENUE BREAKDOWN BY TYPE OF SERVICE

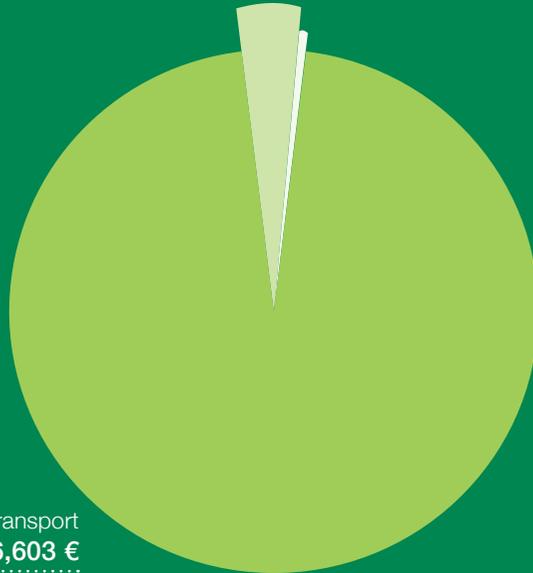
AT 31<sup>ST</sup> DECEMBER 2016

Maintenance of green spaces  
3,292,305 €

3.73%

Street cleaning and maintenance  
191,706 €

0.22%

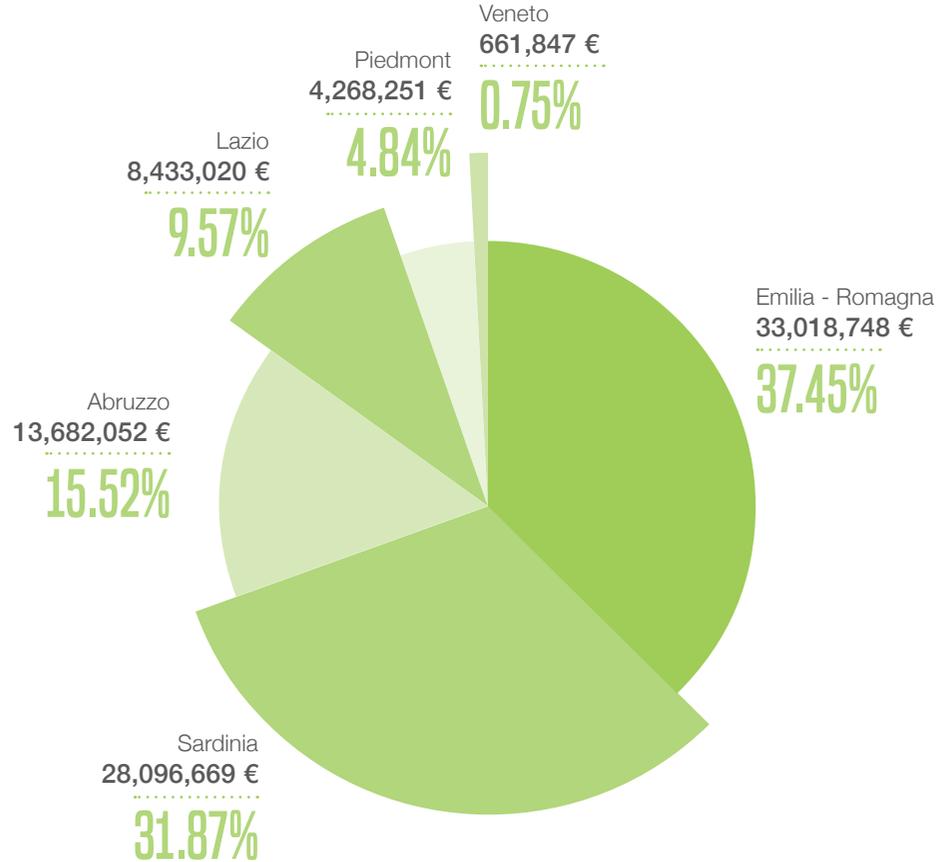


Waste collection and transport  
84,676,603 €

96.05%

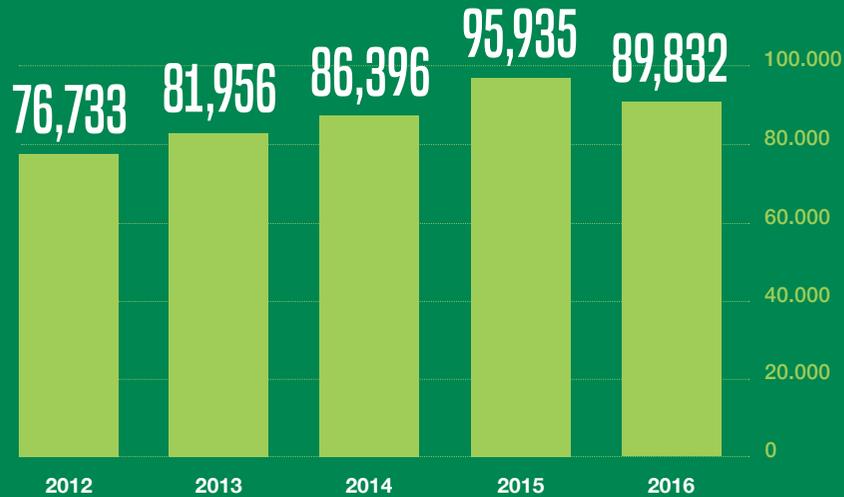
# REVENUE BREAKDOWN BY GEOGRAPHICAL AREA

AT 31<sup>ST</sup> DECEMBER 2016



# VALUE OF PRODUCTION

AT 31<sup>ST</sup> DECEMBER 2016



(values indicated in Euro)

# SERVICES PROVIDED BY MEMBER COOPERATIVES

AT 31<sup>ST</sup> DECEMBER 2016

**EURO**  
**15,213,560**  
-29.98%  
compared to 2015

Coop 134  
3,590,843 €

23.60%

Ccils  
2,989,817 €

19.65%

For.B  
2,527,771 €

16.62%

Il Mandorlo  
2,512,997 €

16.52%

Cils  
1,350,351 €

8.88%

Formula Solidale  
938,113 €

6.17%

Consar  
407,355 €

2.68%

Recoopera  
224,465 €

1.48%

Coop Alice  
189,620 €

1.25%

Groupservice  
132,929 €

0.87%

Lo Stelo  
112,819 €

0.74%

Città So.la.re  
73,210 €

0.48%

Scar  
64,155 €

0.42%

Ceff  
35,817 €

0.24%

Formula Servizi  
27,801 €

0.18%

Comil  
24,154 €

0.16%

Prima B  
11,343 €

0.07%

# PROFESSIONAL REGISTERS

*Consorzio Formula Ambiente Società Cooperativa Sociale* is part of some professional registers:

- Register of road transport for hire or reward, Province of Forlì-Cesena, reg. No. FO/3958023/V

- National register of environmental operators – regional department of Emilia-Romagna under provision No. BO/1099 for the following categories:

*Category:* 1 Ordinary (urban waste collection and transport)

*Class:* A (served population greater than or equal to 500.000 inhabitants - Mechanical sweeping; collection centres)

*Category:* 2 (on own account)

*Class:* single

*Category:* 4 (collection and transport of non-hazardous special waste)

*Class:* B (annual managed waste amount greater than or equal to 60.000 tonnes and less than 200.000 tonnes)

*Category:* 5 (collection and transport of hazardous waste)

*Class:* C (annual managed waste amount greater than or equal to 15.000 tonnes and less than 60.000 tonnes)

*Category:* 8 (waste trade and brokerage, without physical possession of the waste)

*Class:* C (annual managed waste amount greater than or equal to 15.000 tonnes and less than 60.000 tonnes)

*Category:* 10° (remediation of the following materials containing asbestos: construction materials containing asbestos in a bonded cement or resin matrix)

*Class:* E (up to € 200,000.00)

# CERTIFICATIONS

*Consorzio Formula Ambiente Società Cooperativa Sociale* has the following certifications for the collection and transport of municipal and assimilable waste, washing of waste containers, transport of hazardous and non-hazardous special waste, mechanical and manual sweeping, and maintenance of urban green spaces.

**UNI EN ISO 9001:2008**

**UNI EN ISO 14001:2008**

**OHSAS 18001:2007**

**SA8000**  
FOR ALL THE COMPANY ORGANIZATION



**CONSORZIO FORMULA AMBIENTE** *società cooperativa sociale*

**CESENA (FC)**

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